

# TOM FERRY'S AGENT BOOT CAMP

**SPECIAL OPPORTUNITY  
JUST FOR TFYC  
COACHING CLIENTS!**

**LENGTH OF TIME:** 6 Weeks

**RESULTS:** Clients who have gone through Boot Camp, double the amount of listings taken during the 6 weeks and quadruple the number of sales made!

**COST:** Coaching Clients This is Included in Your Coaching Membership!!!

Looking to catapult your production  
in the next 6 weeks?

## **BOOT CAMP IS JUST THE TICKET!**

With Boot Camp, you are going to create new goals and habits in Real Estate. Because we practice what to say on every call, it will improve your confidence and the belief that you can do this and create major wins in your bottom line!

### **Program Structure:**

Every Monday, there is a 30 minutes training/accountability group call, led by Master Coach, Debbie Holloway. Following the call, you will prospect on your own for one hour and then once again, join the group call where the focus will be role-play and objection handling. Homework is also assigned.

Each day you'll be asked to role-play over the phone with another participant in the program and report your numbers to Debbie at the end of each day. At the end of the week, if you do not complete your assigned tasks, you are "booted out"

### **The Focus of Program:**

- ★ More Listings Taken
- ★ More Listings Sold
- ★ Past Clients and Centers of Influence
- ★ Expireds and For Sale By Owners
- ★ Setting a Schedule and Time Management
- ★ Finding Qualified Buyers
- ★ Sellers and the Listing Presentation
- ★ Effective Lead Follow-Up
- ★ Personality Traits and How to Use Them to Get a Yes

**Enlist Today!**

Call 888.866.3377

or email:

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**tomferry**  
yourcoach.com

